

PAN INTERNATIONAL INDUSTRIAL CORP.

2021/12/07



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Q3 Financial Results

2021 Q3 Consolidated Statement of Income Summary



Pan-International

(NTD K)	Q3 21	Q2 21	QoQ	Q3 20	YoY
Revenue	6,902,497	5,252,609	31.41%	5,412,622	27.53%
Gross profit	739,334	615,865	20.05%	812,888	-9.05%
Gross profit rate	10.71%	11.72%	-1.01%	15.02%	-4.31%
Operating expenses	(340,902)	(290,620)	17.30%	(340,909)	0.00%
Operating profit	398,432	325,245	22.50%	471,979	-15.58%
Operating profit rate	5.77%	6.19%	-0.42%	8.72%	-2.95%
Non-operating revenue & expen	77,650	36,281	114.02%	(11,480)	-776.39%
Net profit before tax	476,082	361,526	31.69%	460,499	3.38%
Net profit after tax	337,083	277,629	21.41%	335,121	0.59%
Net profit rate	4.88%	5.29%	-0.40%	6.19%	-1.31%
EPS	0.56	0.45		0.57	
ROE	2.50%	2.06%		2.71%	

2021 Q3 Consolidated Balance Sheet Summary



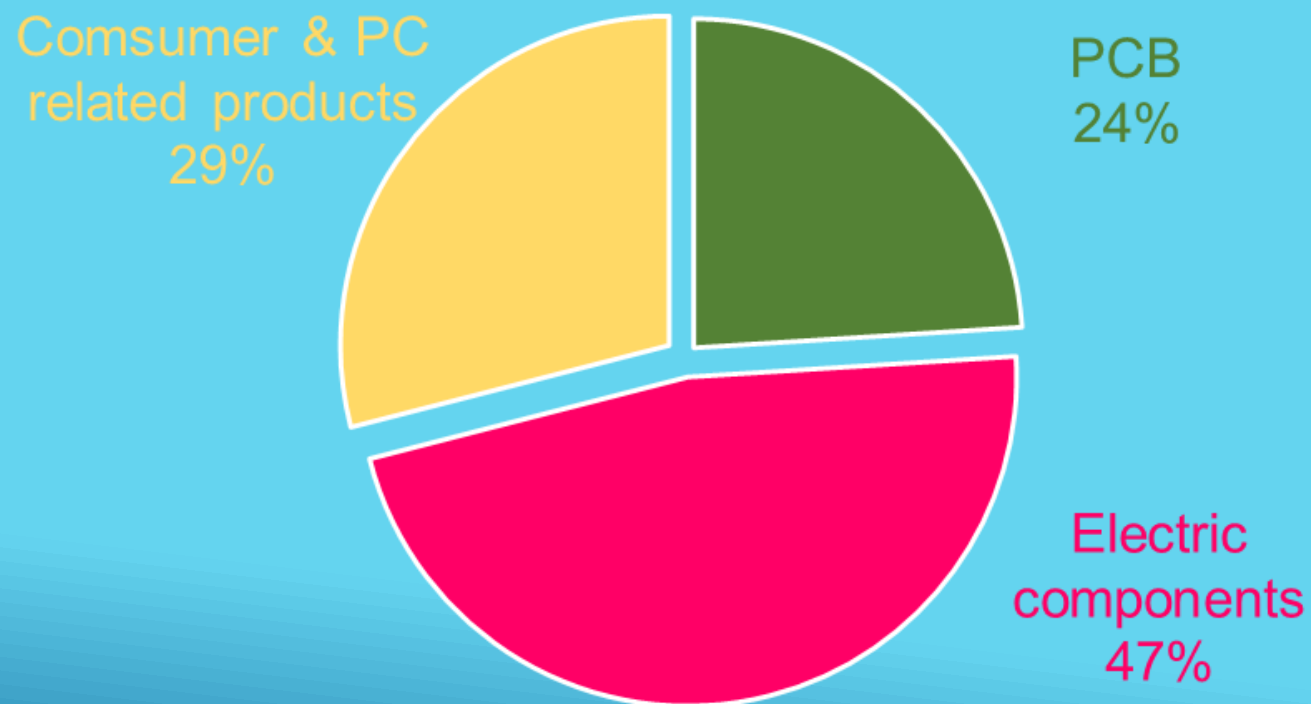
(NTD K)	Q3 21		2020		Q3 20	
	Amount	%	Amount	%	Amount	%
Cash and equivalents	6,830,001	30%	7,544,242	36%	6,818,552	34%
Accounts receivable	7,035,655	31%	5,442,031	26%	5,161,149	26%
Inventory	3,412,276	15%	1,967,196	10%	2,113,226	11%
Property, plant and equipment	1,894,727	8%	1,670,684	8%	1,608,784	8%
Total Assets	22,976,567	100%	20,679,624	100%	20,100,650	100%
Current liabilities	9,105,919	40%	7,450,391	36%	7,257,698	36%
Non-current liabilities	402,908	2%	440,939	2%	480,534	2%
Total liabilities	9,508,827	41%	7,891,330	38%	7,738,232	38%
Total equity	13,468,063	59%	12,788,294	62%	12,362,418	62%

A/R Turnover Days	97	107	117
Inventory Turnover Days	55	48	50
A/P Turnover Days	93	96	94

2021 Q3 Cash Flow Summary

(NTD K)	Q3 21	Q3 20
Cash at beginning	7,544,242	6,200,511
Operating cash flow	(119,327)	1,625,723
Capital expenditure	(465,008)	(266,996)
Short term loans	206,856	(223,650)
Investments & others	(336,762)	(517,036)
Cash at end	6,830,001	6,818,552

2021 Q3 Revenue by Products



Q4 and 2022 Business Outlook

2021 Q4

Cautiously optimistic

2022 Operational Goals

- Increase Gross Margin and Total Profits.
- Expand Production Capacity and Increase Revenue of Car Related Products.

New Products Development

Global Resources



Global Sites : 8

Employee : 8,800+

Car Products



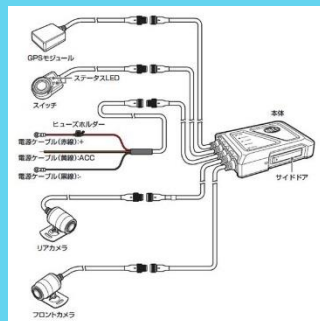
EV High Voltage Wire Harness



Battery Pack Wire Harness



Smart Drive Module PCB



Heavy Locomotive Smart System Cable Set



Car Sensors Connected Wire Harness



Medical Products



Helium Plasma Surgery Cable



Radiofrequency Shaver Blade Cable



Breast Cancer Care System Cable



Tube Combine Cable for Electrostatic Sprayer

Q&A

Thank You